



Metropolitan Life Insurance Company
200 Park Avenue, New York, New York 10166

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	Hartnell Community College District
	TS05374323

Contact the Benefits Administrator at your employer if you have any questions.

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\$OO \$FWLYH)XIDOG7(LPSO&MHUWL :LWK
7K DQ <H DUV 2I 6HUY
1 %

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\$9,62 ,03257\$17(

7R REWDLQ LQIRUPDWLRQ RU PDNH DFRW BQB UQWQ IRUPDFLYQ R SDUD S
TXHMD

<RX PD\ FDOO 0HW/LIH V WROO 8UWHGW BDIHSHROO DQ B EDHO Q~PHUR GH V
IRU LQIRUPDWLRQ RU WR PDNH DFRW BQB UQWQ IRUPDFLYQ R SDUD REWHQHU LQIRUPD
SUHVHQW DU XQD TXHMD DO

<RX PD\ FRQWDFW WKH 7H[DV 'HSDUWPHQW BQB UQWQ IRUPDFLYQ R SDUD REWHQHU LQIRUPD
,QVXUDQFH WR REWDLQ LQIRUPDWLRQ RU WR PDNH DFRW BQB UQWQ IRUPDFLYQ R SDUD REWHQHU LQIRUPD
FRYHUDJHV ULJKWV RU FRPSODQW DFRW BQB UQWQ IRUPDFLYQ R SDUD REWHQHU LQIRUPD

<RX PD\ ZULWH WKH 7H[DV 'HSDUWPHQW BQB UQWQ IRUPDFLYQ R SDUD REWHQHU LQIRUPD
GH 7H[DV D

3 2 %R[
\$XVWLQ 7;
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3 2 %R[
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:HE ZZZ WGL WH[DV JRY

6LWLR ZHE ZZZ WGL WH[DV JRY

(PDLO &RQVXPHU3URWHFWLRQ BQB UQWQ IRUPDFLYQ R SDUD REWHQHU LQIRUPD
LLR0@PPH`P`RWH @P0PÑ0a @ D @ DH

35(0,80 25 &/\$,6387(6KRXOG \RX
KDYH D GLVSXWH FRQFHUQLQJ \RXU SUHPLXP RU DERXW D
FODLP \RX VKRXOG FRQWDFW 0HW/LIH ILUVW ,I WKH
GLVSXWH LV QRW UHDFWLYH
'HSDUWPHQW RI ,QVXUDQFH

\$77\$&+ 7+,6 127,&(72 <285 &(57,)&\$7(
7KLV QRWLFH PDWURQ BQB UQWQ IRUPDFLYQ R SDUD REWHQHU LQIRUPD
EHFRPH D SDUW RU FRQGLWLRQ RI WKH DWWDFKHG
GRFXPHQW

* &(57
QRWLFH W[

)RU 7H[DV 5HVLGHQWV

127,&()25 5(6,'(176 2) \$5.\$16\$6

,I <RX KDYH D TXHVWLRQ FRQFHUQHQW FRODDPWIMKH 3ROLF\KROGHU
DGPLQLVWUDWRU ,R IWMUOGRKDYK BDF FOFUW KHRWROO IUHH WHOHS
RQ WKH &HUWLILFDWH)DFH 3DJH

,I <RX DUH VWLOO FRODHWLQG DRWHUWFG 3RWF LKROGRX VKRXOG IHHO

\$UNDQVDV ,QVXUDQFH 'HSDUWPHQW
&RQVXPHU 6HUFLFHV 'LYLVLRQ

127,&()25 5(6,'(176 2) &\$/,)251,\$

127,&()25 5(6,'(176 2) , '\$+2

,I <RX KDYH D TXHVWLRQJ FRQFHUQHQW E FQVDPWIMKH (PSOR\HU ,I D
<RX VWLOO KDYH D\FRQFHUQHQW E FQVDPWIMKH (PSOR\HU ,I D

,I <RX DUH VWLOO FQVDPWIMKH E FQVDPWIMKH (PSOR\HU ,I D

,GDKR 'HSDUWPHQW RI ,QVXUDQFH
&RQVXPHU \$IIDLUV
:HVW 6WDWH⁶ORUHUW
32 %R[
%RLVH ,GDKR
RU ZZZ '2, ,GDKR JRY

127,&()25 5(6,'(176 2) ,//,12,6

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127,&()25 5(6,'(176 2) ,1',,\$1\$

4XHVWLRQV UHJDUGLRQJ FRXUHSRJOHLFKRXOVRGH GLUHFWHG

0HWURSRQLWDQ /LIH ,QVXUDQFH &RPSDQ\

,I \RX D QHHG WKIHWKHVURWIDQEPHFQW XODDQHFV WQDWUDQFH
KDYH D FRPSODLQW \RX MRYHEHFRQYXQZLHQRXRPDLQRQWDFV
'HSDUWPHQW RI ,QVXUDQFH HESKRQH RU HPDLO

6WDWH RI ,QGLDQDWHSD,QVXUDQFH

&RQVXPHU 6HUFLFHV 'LYLVLRQ

:HVW :DVKLQJWRQ 66XLWH

,QGLDQDSROLV ,QGLDQD

&RQVXPHU +RWOLQH

&RPSODLQW FDQ EH ILQWVn.tbQibFWURQLFDOO\ DW

127,&()25 5(6,'(176 2) 0\$,1(

<RX KDYH WKH ULJKW KLRIG IS DLJWQDWRI D-RFXLY Q VQJMDI OFFH LV LQ GDQJHU
D GHIDXOW RQ <RX QRS SDWP HVXF RIDD B WQWUGEX KWLRWQVHRZ WUHLQVWD
ZKHUH WKH GHIDXOW LV GXH WR WKHF BQQXWBYGHSIHPUSRLQPH QXIRIUUQQFU
<RX PD\ PDNH WKLW GRPSLQJWVQR D EXKFLU GH3TXUHW W1 RWLP DQG VHQGLQJ
2QFH <RX KDYH PDGH B-RXHPDJCFDQIFRHO RUL QKQJHRXW D QHZ 7KLUG 3D
5HTXHVV)RUP DQG MWQLGHQJ7KWH GRVHLJQIDHWFLVRIQY BLDVOREMVKH GBVHLYHV
IRUP &DOO OHWUHH DMH QKSKR B QOWKEHID F/KFSZQHR QI WKLW FHUWLILF
7KLUG 3DUW\ 1RWLFH :EMTKLQV W GRUVP DMARQJRIDRFYHODD H IRU QRQSD\PH
<RX DQ\ SHUVRQ DFXWRQURKGR VIKD OG 'RSHDGGHFRVHPDN UHTXHVV UHLQ
WKH FHUWLILFDW M RQXVKXIIEDVHLG WSRDLERJQLWRYUHFQSDWLRQ DDOV LWKH W
FDQFHODWLRQ

* &(57
QRWLFH PH

127,&()25 5(6,'(1Z6 0\$66\$&+86(776

&217,18\$7,21 2) ',6\$%,/,7< ,1&20(,1685\$1&(

,I <RXU 'LVDELOUWQF, QFRPH, QX3B DQQW &O &RYHUHG 3DUWLDO &ORV
LQVXUDQFH ZLOO EHGFRQWLDLQHG WIRHU GDWH LW HQGV

,I <RXU 'LVDELOUWQF, QFRPH, QX3B DQQW &O &RYHUHG 3DUWLDO &ORV
LQVXUDQFH ZLOO EHGFRQWLDLQHG WIRHU GDWH LW HQGV

x <RX FHDVH WR EH LQ DQ (OLJLEOH &ODVV RU
x <RXU HPSOR\PHQW WHUPLQDWHV

IRU DQ\ UHDVRQ RWKHU WKURXJK UD &FRPHQJ BDUWFKD DQ &O
DIWHU WKH GDWH LW HQGV

&RQWLQXDWLRQ RIFRPH, QVWEDQHW, QH8\$Z1Z1 :,7+ 35(0,80 3\$<0(17
VXEYHFWLRQ ZLOO HQGFRRUHQXVWHHQDFRULRGM <RKRZHFRRPH FRYHUHG
EHQHILWV XQHSHODQRW

3ODQW &FRPHQJ HUHG 3DUWLDOY &FRHLQJ HDQLQDVHDFKIRUHWKWLQ \$OQRWDW
&KDSWHU \$ 6HFWLRQ \$

127,&()25 5(6,'(176 2) 87\$+

127,&()25 5(61'6 2) 9,5*,1,\$

,03257\$17 ,1)250\$7,21 5(*\$5',1* <285 ,1685\$1&(

,Q WKH HYHQW <RX QHHG WR FRQWDFWUVRBQHIBIBVREQVSDIFMDKLR/FIBQVJHDDWF
DJHQW ZDV LQYROYMOKLVQ LQKXVDDOFHFRGILWLRQDKDXTXHVWLRQV <RX PD\ F
LQVXUDQFH FRPSDQ\ LVVXLQJ WKLV LQW XUDQVWHI DMS WRKQHI RQOE ZIUQJ DGGU

0HW/LIH
3DUN \$YHQXH
1HZ <RUN 1HZ <RUN
\$WWQ &RUSRUDVHI&RQVXQM 'HSDUWPHQW

7R SKRQH LQ D FODWPRQH O-DRX HFD T XE D VPH & GDIUPLYL R&X DWR

,I <RX KDYH EHHQ XQDEEDWDLR FBDWVDFWBRSDIQRRU WRK DDHERQWDFV
9LUJLQLD 6WDWH &RUSRQVWLRQVBRPRI ,QVXUDQFH DW

7KH 2IILFH RI WKH 0DQDJHG &DUH 2PEXGVPDQ
%XUHDX RI ,QVXUDQFH
3 2 %R[
5LFKPRQG 9\$
WROO IUHH
ORFDOO\
ZZZ VFF YLUJLQHB DRGUVHV
RPEXGVPDQ#VFF YLUJLQLOD JRY

2U

7KH 9LUJLQLD 'HSDUWPHQW&RQVWLRQV&DDUHLWHUHLDFHW DQG &RQVXPHU
:HVW %URDG 6W
6XLWH
5LFKPRQG 9\$

:ULWWHQ FRUHVSRQGHQFH LV SUHIEGUXDIEHLVVRPDIKQWDEGHEFRUWLRQJ <FR
DJHQW FRPSDQ\ RU WKUDQXHF&RUSRQVWLRQVDEOH

127,&()25 5(6,'(176 2) :,6&216,1

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352%/(06 :,7+ <285 ,1685\$1&("RX DUH KDYLQJ\BXJRELOWPWFRESD\ RU

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QRWLFH ZL

127,&()25 5(6,'(176 2) \$// 67\$7(6

:25.(56¶ &203(16\$7,21

7KLV FHUWLILFDWFH GRUHDIQFW UDQS QERTYXLUJPH QWZIRUNHUV¶ FRPSHQVD

0\$1'\$725< ',6\$%,/,17&20(%(1(),7 /\$:6

)RU 5HVLGHQWV RI &DIQLIRHQLBUVBY 1HZI <RONQSKBGG 3XHUWR 5LFR
7KLV FHUWLILFDWFH GRUHDIQFW UDQS QERTYXLUJPH QWZIRUNHUV¶ FRPSHQVD
EHQHILWV ODZ

* &(57
QRWLFH ZF QZ

7\$%/(2) &217(176

7KH ERWWRP OHIW RLVHFDHFKWSLDJFDRMHRVMDQJ DZ KQFLK XHVFULEHV WKH VHFV
FHUWLFDFDWH WKDWIWKHSDWHLIERQWFKQDFB DGH OH RI %HQHILWV

6HFWLRQ

3DJH

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127,&(6

7\$%/(2)2&7(176

6&+('8/(2)% (1()),76

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(OLJLEOH &ODVVHV

'DWH <RX \$DHH (QWLLEQVXUDQFH

(QUROOPHQW 3URFHVV

'DWH <RXU HQVXNDQRIIFW

'DWH <RXU ,QVXUDQFH (QGV

63(&,\$/ 58/(6)25 *52836 35(9,28685(' 81'(5 \$ 3/\$1 2\$%,6,7< ,1&20(
,1685\$&(

&217,18\$7,21 2) ,1685\$1&(: ,7+ 35(0,80 3\$<0(17

)RU)DPLO\ \$QG 0HGLFDO /HDYH

\$W 7KH (PSOR\HUV 2SWLRQ

(9,'(1&(2) ,1685\$%,/,7<

/21* 7(50%(1()),76

,1&20(:+,&+ :// 5('8&285 ',6\$%,/,7< %(1()),7

,1&20(:+,&+ :// 127 5('8&285 ',6\$%,/,7< %(1()),7

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\$'',7,21\$/ /21* 7(50 %(1()),17*/(6 680 3\$<0(17 ,1 7+((9)(285 '(\$7+

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/,0,7(' ',6\$%,/,7< %(1()),76

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),/,1* \$ &/\$,0

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\$VVLJQPHQW

'LVDELOLW\ ,QFRPH %HQHILW 3D\PHQWV :KR :H :LOO 3D\

(QWLUH &RQWUDFW

,QFRQWHVWDEEQQWV 6VGH %\ <RX

0LVVWDWRHPSHQW

&RQIRUPLW\ :LWK /DZ

3K\VLFDQ ([DPV

\$XWRSV\

2YHUSD\PHQWV

* &(57

WRF

6&+'8/(2) %(1()),76

7KLV VFKHGXOH VKR~~Z~~W~~K~~D~~W~~K~~H~~ U~~E~~H~~H~~ O~~P~~I~~D~~L~~W~~O~~R~~E~~S~~H 3~~R~~O~~G~~E~~F~~U ~~W~~R~~K~~H 1~~Z~~0~~O~~O~~U~~R~~I~~G~~O~~I~~R~~U W~~E~~H~~Q~~H~~I~~L~~W~~V

- x IRU ZKLFK <RX EHFRPH DQG UHPDLQ HOLJLEOH DQG
- x ZKLFK <RX HOHFW LI VXEMHFW WR HOHFWLRQ DQG
- x ZKLFK DUH LQ HIIHFV

%(1()),7 \$02817 \$1' +, *+/, *+76

'LVDELLOW\ ,QFRPHU,~~Q~~~~R~~~~X~~~~U~~~~D~~~~R~~~~O~~~~H~~ 7~~R~~~~I~~~~U~~P %HQBILWV

)RU \$OO \$FWLYH)XOO 7LPH &HUWLILHGH(~~D~~~~S~~~~O~~~~R~~~~I~~~~H~~G~~H~~V~~U~~Z~~I~~L~~W~~K OHVV WKDQ

0RQWKO\ %HQBILW«««««««««««««««««««««««««««««««« RI WKH ILUUV RI <RXU 3UHGLVDELLOWE~~M~~~~H~~~~F~~~~O~~~~L~~~~Q~~~~R~~~~V~~ WKH ,1&20(:+,&+ ;,// 5('8&(<285 ',6\$%,/,7< %(1()),7 VHFWRQ

0D[LPXP 0RQWKO\ %HQBILW««««««««««««««««««««««««««««««««

0LQLPXP 0RQWKO\ %HQBILW«««««««««««««««««««««««««««««««« VXEMHFW WR WKH 2YHUSD\PHQVV DQ 5HKDELLOWD~~W~~~~L~~~~R~~~~Q~~~~E~~~~V~~~~O~~~~I~~~~F~~~~M~~~~Q~~~~W~~~~Q~~~~Y~~~~R~~~~I~~ WKL~~V~~ FHUWLILFDWH

(OLPLQDWLRQ 3HULRG«««««««««««««««««««««««««««««««« 7~~K~~~~K~~~~H~~ 4~~J~~~~H~~~~D~~~~W~~~~H~~~~R~~~~R~~~~W~~~~K~~~~H~~~~R~~ 'LVDELLOW\ 0D[LPXP %HQBILW 3HULRG RU GD

0D[LPXP %HQBILW 3HULRG

\$JH RQ 'DWH RI <RXU 'LVDELLOW	%HQBILW 3HULRG
/HVV W K D Q D	WR D

DQG RYHU

WKH OHVVHU RI PRQWV RU WR DJH 7KH SHULRG ZLOO QHYHU EH OHVV WKDQ PRQWV SURYLGLHG~~F~~~~R~~~~O~~~~V~~~~E~~~~L~~~~L~~~~O~~~~V~~

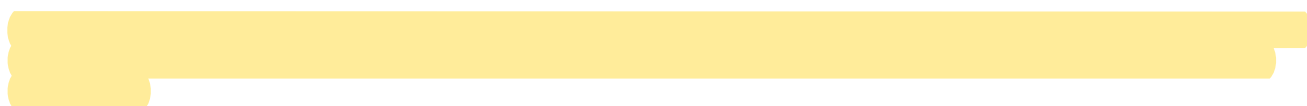
'(), 1, 7, 216

\$V XVHG LQIMKDLWHFHWKHL WHUPV OIKVHPHGDEHQRBZ ZHVOIRKDWK WHORZ :K
DUH XVHG LQ WKLHA ZHLOWLDISDWDHLZMDVK JLDVLRLO O FHS SOXUDO XVH RI D
VLQJXODU ZLOO VKDUH WKH VDPH PHDQLQJ

\$FWLYHO\ DW :RUN RPHSDFWLWKDRVUNRX DOUHFSIHWKRURVQDODXVQLGHFXRVIWRP
<RXU MRE RQ EDXIOO 7LRIV PXVW EH GRQH DW

- x WKH (PSOR\HU V SODFH RI EXVLQHVV
- x DQ DOWHUQDRYHSGDFWKS\$PSOR\HU RU
- x D ORFDWLRQ WR ZKLFK WKH (PSOR\HUHOEXVLQHVV UHTXLU

<RX ZLOO EH GHHPHGWRRJH \$FWLYHQJZSIRHJGD SSWRPHG YDFD-WEARQV
7D0



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x DQ\ RWKHU SHUVRQ ZKRVH VHUYLFHP XDWFRH GLLQHDWRH GSSV
3K\VLFLDQ TV VHUYVFRM WRH S&S VHFCL SHUVBQKPVXW EH
OLFHQVHG LQ WKH MXXLV GILFUYLFE ZRNSHW IDRFVHZG VDKLQ WK
RI WKDW OLFHQVH V6XFKV S HEUV R QUPKLVWHIG HDG G IRUH TXIUHG
MXULVGLFWLRQ

7KH WHUP GRHV QRW LQFOXGH

x <RX RU
x <RXU 6SRXVH RU
x DQ\ PHPEHU RI <RXU LPPHGLDWH IDPLGSRQFQXGLSDJU+RQXUV D GRLD
VWHS RU DGRBWHQSGSDUJLQVQGFKUOGUHQ

(PSOR\HU TV 5HWLUHPPHQWD3SODQ ZKLFK

x SURYLGHV UHWLUHPPHQW EHQHILWV WR HPSOR\HHV DQG
x LV IXQGHHG LQ ZKROHPSORLQUSDRUWULEXWLRQV
7KH WHUP GRHV QRW LQFOXGH

x SURILW VKDULQJ SODQV
x WKULIW RU VDYLQJV SODQV
x QRQ TXDOLILGH SODQV FRPSHQVDWLRQ
x SODQV XQGHU ,5& 6HFWLRQ N RU
x LQGLYLGXDO UHWLUHPPHQW DFFRXQWV ,5\$
x WD\ VKHOWHUHG XQGHU ,5& 6HFWLRQ E
x VWRFN RZQHUVKLS SODQV RU
x JK +5 RSODQV

3UHGLVDELOLWPHDOVJQRWV VDODZRH ZIDJQLQRXURPDWRH <PSORIDVW
GD\ RI \$FWLYHR:RUHREXU 'LVDELOLW\ EHKLDQDPFKEDVORQODWRIQWKO\ EDV
,I\RX GR QRW KDYH XUVXORXUZRUHNGVDELOLWEDVDIGRQ WKH DYHUDJH C
\RX ZRUNHG SHU PRSUVH S&UQQJ WFDHQ GDXWIPRQWRKV SHULRG RI HPSO
WKDQ PRQWKV ,WKH QXPHU ZLORQV EHKRWH W

7KH WHUP LQFOXGHV

x FRQWULEXWLRQV <RXZKHU PDODQJ VPKGXWVZILRQK DVKHH HPSO
WR DQ\ RI WKH IROORZLQJ
x DQ ,QWHUQDO 5HYBQXWLRGH ,5& HEHUVHG FRPSHQVDWLRQ
DUUDQJHPPHQW
x DQ H\FXWLYHQRQ EXDHUHG FRPSHQVDWLRQ DUUDQJHPPHQW
x <RXU IULQJH EHQHILWV XQGHU DQ ,5& 6HFWLRQ SODQ

7KH WHUP GRHV QRW LQFOXGH

x FRPPLVVLRQV
x DZDUGV DQG ERQXVHV
x RYHUWLPH SD\
x WKH JUDQW DZDUG DQG RUF RQHULLWVRRFKBUHWWFRFN RSV
x WKH (PSOR\HU TV RFRQXUL EXMKIDRQ WR RP S&QGDHWHLRQHIGUFRDQJH
RU SHQVLRQ SODQ RU
x DQ\ RWKHU FRPSHQVDWLRQ IURP WKH (PSOR\HU

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'LVDELPHUWDEOHGPHGQV WKDW DV D VHRUKOQMRXU6LFRWDDO\H'LVWDEOH7GR RU 3
'LVDEOHG

7RWDOO\ 'LVDEOHG RUPHDDO 'LVDELOLW\

x GXULQJ WKH (OLPDDWIKRIQQ3H\WLRGPXQWEDH<RR SBHIRUP ZLWK UHDV
FRQWLQLW\ WKH 6WENWDQV\$EDV/ DQGHVW\DUJ8WWD9X2LFXSDWLRQLQ V
FXVWRPDU\ ZD\

x DIWHU VXFK SHULRG <RX DUH QRW DEQWLVQR LHQJ DQHDZ\VRK FXHSDWRQR
FRXOG UHVRQDEO\ HEUHRUJSHVFDWHLG\MDRMSRXLQ\ LQ OLJKW

- x DJH
- x HGXFDWLRQ
- x WUDLQLQJ
- x H[SHULHQFH
- x VWDWLRQLQ OLIH DQG
- x SK\VLFDQ DQG PHQWDO FDSDFLW\

WKDW H[LVWV ZLWKLQ DQ\ RI WKH IROORZLQJ ORFDWLRQV

x D UHVRQDEOH GLVWDQFH RU WUDYH\ WLFKHURRPPRXULQHSLGHFW
FRPPXQLW\

x D GLVWDQFH RI WUDYH\HWWWRHWKTXGLPWDRFXWRUDWHUDYGLQVR ZRUN
EHFRPLQJ GLVDEOHG RU

x WKH UHJLRQDO ODGRVLRGHUHWUHLVHSHSLQULGLLV DVEROEG LQ D PHWU

3DUWLDOO\ 'LVDEOHG RUPHDDO 'LVDELOLW\

x ZKLOH DFWXDOO\ FZRSWLRQLQLQ<DQ DQXQRUEGRUUMRRHBRXU 3UHGLV
(DUQLQJV

,I <RX DUH 3DUWLDOO\DYHLVBEHGHGQGLWRQRVQ\PHQWV :H ZLOO DGMX
3UHGLVDELOLW\ (DWKLSJKUSROHMRRU QHWUFLQEGQWKEHXH WR EH 3DUW
IRU FDOFXODWLQJWKHGHVWULQWRLDNDQWKHKLQVPHQW DGMIROORZV

:H ZLOO DGG WR WRXU 3UHGLVDELOLW\H(SURGXFW DQ DPRXQW HTXDO W


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, Q GHW H U P L Q L Q J Z K O W P D X E M W I D D O W D B O W R D S U H Q X I F H V R X D U 8 V X D O 2 F F X S D W
I L U V W O R R N D W L W K H U M S X I E U H L G E X A B D H M Q B E O , H V R K U S P I R U R U R I R V K H V H G
Z L W K U H D V R Q D E O H Z F R O O W W Q K I Q W G H W H U P G Q W L Z K H D U K H U F X M W R R P D U L O \ U H T
H P S O R \ H H V H Q J D J H Q Q Q F R X X S D W L R Q D W D Q U L D S C H S I X I W E H F U H T X L U H G R I
G L I I H U I U R P W K H P X W H R R P D O L G X W H F X S O R I G H R V R I Q K D J H B L Q < R X U 8 V X D O
W K H Q : H Z L O O Q R W F R Q V L C G H W K B F H Q Q W Z B D W D Q & E R V D W H U L D O D F W V D
S X U V X H < R X U 8 V X D O 2 F F X S D W L R Q

8 V X D O 2 F F X S D W L R Q Q D Q \ H P S O R \ P H Q W D E X R L Q S V R I H E V W D Q W Q D O W K C H G 6 X D V
\$ F W V R I W K H R F F X S E W L O R Q U O R X S E H U H S O Q J H I R U Z K W H D E W P H W L E H J D Q 8 V X D
2 F F X S D W L R Q L V Q R W P L W H F G W W B U L I O N < R S H S F L U I R U N P H E G W R I D W K H H P S O R \ H U

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7R SUHYHQW D ORVV RI LQVXUDQFH E HFFDUKULHBM D WUKXOCHV QLRZ DQV\$SDQ
'LVDELOLW\ ,QFRPH ,QVXUDQFH

x UHSODFHV D SODQ RI JURXS GLVDELOR WR X QFRW KHL QR Ø UDQRHOSHBYE

x UHSODFHV D 3ULRU 3ODQ WJLQFR FHLGQ XMRD QFX SUB IRUPHU HPSO
WKH UHSODFHPHQW 3RØV RQRV D GURPVVWPHU XHMLZLVWRQ RU RWKHU FRPELQ
HPSOR\HU

3ULRU 3ODQ WKH SODQ RI JURXS GLVDELOLWR XL QFRWKHL(QVXORD QFHWKWL
DQRWKHU FDUULHRU RQVWKH 56SD EHFPHQW 'DWH

5HSODFHPHQW DDW HWKH HIIHFWLWDEGOMW\ RQ FRPH H,Q WKKHD QFR XQS3 ROLF

5XOHV IRU :KHQ ,QVXUDQFH 7DNHV (IIHFWLWK R XJ LZHU B Q D QXUH QV B Q BDU
5HSODFHPHQW 'DWH

x ,I <RX DUH \$FWLYHOH DGD\ : EHNRRQ WKH 5DVS QFRXZPHQW '
EHFRPH LQVXUHG IRRPH LV QEXODQFH QXIQ SDW HWKQVWKHU 5HLSOD
'DWH

x ,I <RX DUH QRW \$FWLYHOH QV D WJLH EHF DVXDEHOVRX DQHG 'WKH
3ULRU 3ODQ WKDW <RX ZHUH FRYHUHG XSDHFRHQ QWKHDW B
ZDV DQ LQVXUH RQ SDQD EHFPH DQVQJW ,QFRPH ,QVXUDQF
WKL FHWLILFDWPHHQ WKKH5HSDHFRPHQW 'DWH HSDSDQ QV HGR
FRYHUHG XQGHU RQWKKH5HSDHFRPHQW 'DWH HSDSDQ QV HGR
ZLOO EHFPH LQVXUH IRU 'LVDELOLW\ QFRPH QV QV DQVXUH
UHWXUQ WR \$FWLYH :RUN

:H ZLOO FUHGLW DQ\ QDLPHG< WR X ZDFQ R XHUL RGL RQD WLRKH 3ULRU 3OD
VDWLVIDFWLRQ RB MKLH GOUPHQ D WLG QWR LEHFPHWW LXQ SDW H

\$Q\ EHQHILWV SDID Q UWXZFKO Q VEHDHT ZRQ QGR KDKRIVEHW Q SDIDEOH W
3ULRU 3ODQ OHVV DQKDW R QSW URUHE Q UULHU LV OLDEO

%HQHILW SD\PHQW Q UWXZFKO Q VHQG RQ WKH HDUOLHVV R

x WKH GDWH WKDW SDWPHQW XEM Q SWLQ QH '\$ ZQ (% 76)(,17 BQ WKL
FHWLILFDWH RU

x WKH GDWH WKDW SD\PHQW Q ZRQGHG KDKR KSHU B YLR UR3OD Q RI LQVXU

x ,I <RX DUH QRW \$FWLYHOH QV D WJLH NI RU B Q R XWZKHQOUEHFRPH
LQVXUH IRU 'LVDELOLW\ ,QFRPH ,QVXU WDK QFGDXVHG H B XWKLW X
\$FWLYH :RUN SURYLG H B XKB Ø HYHQ D 3URDYHF GK Q Ø M H B S DE V
RQ WKH 5HSODFHPHQW 'E WFRPH RIXQZ XU,QFRPH 'QVXUJLQQLFW F
WKH 5HSODFHPHQW 'DWH LQ RZHU D B H XQFQWUH WZKLOV FHQV B Q
GDWH <RXU DSSURYHQF Q HHDQGHV RII B R X RG B FQRLW HU HWXU B QV X
GDWH

5XOHV IRU :KHQ ,QVXUDQFH 7DNHV (IIHFV Q GH Q R XKZH 3UHL R B V B QD QX B Q GW B
%HIRUH WKH 5HSODFHPHQW 'DWH

x <RX ZLOO EH HOLJLEGRPIR UQVXUDQF EFWXUQGLHUF DKKH ZKHQ \R
WKH HOLJLELOLW\ B FR X LQ M PH QDQV H D VU , G % V F , Ø k EHG LQ
3529,6,216 ,1685\$1&()25 <28 DQG

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x :H ZLOO FUHGLW DQ\ WLPH <RX DFF XFXDODGWWG HX B G HJL MICH
SHULRG XQGHU WKH 3ULRU 3ODQ W W WZCH W DQJ SHDFVRLR Q HR
EH PHW XQGHU WKLW FHUWLILFDWH

5XOHV IRU 3UH H[LVWLQJ &RQGLWLRQV

,Q GHWHUPLQLQJ ZKHUWKHU GXHVR ERDGUHLRQLV:WZLOORFUHGLW <RX IRU
ZHUH LQVXUHG XQGGU WKHR 3ULRU DODOBWH HV LGXHLW &RQGLWLRQ DV G
FHUWLILFDWH EXWHZRXGSHQWW BSYUHWHRQWQGHFRQHZLWLOR S DODGHQ
HTXDO WR WKH OHVVHU RI

x WKH EHQHILW DPRXQW XQGHU WKLW FHUWLILFDWH DQG
x WKH GLVDELOLWHLGHFRPHLVQWKLDDQ ZR DGGHKWRH<RHXQGS HU
3ULRU 3ODQ

,I <RXU 'LVDELOLW\ ZKXORRKYSHHHRQWLOGHRUWKHW3ULRU 3ODQ LW Z
KDYLQJ EHHQ FDXVHG E\ D 3UH H[LVWLQDWRQGLWLRQ XQGHU WKLW FHU

5XOHV IRU 7HPSRUDUR BHFRLVDELLOLW\ XQGGU WKH 3ULRU

:H ZLOO ZDLYH WKHU LGPWQDWLZRQXSHGWRW B HUZDEHOLSNQGLFDWKLW <R

x UHFHLYHG EHQDELOLWRW DQML E HJ BQDXQGBUWRLV BDDUW\

x UHWXUQHG WR ZR DQ DML DQ HDFSQLVHHS SDFRIP HQRWW BWH

x EFRPH 'LVDEOHG WKLWGHFHLQWGI LQDWHH H H QHW 'DWK H DQS ZL
GDIV RI <RXU UHWXUD WLFZGHVWGRUXDFFW B DQ WLDOWLQHMVDPH
UHODWHG WR WKH 3ULRU 3ODQ V GLVDELOLW\

x DUH QR ORQJHU HQ S DWFHQWWR RREHWKSHLV3ULRQLW DQDFH <R
ORQJHU LQVXUHG XQGHU VXFK 3ODQ DQG

x ZRXOG KDYH EHHQ H WSLD VPHG WWRZE V RPHQ DWUWQ HSHULRG X
3ULRU 3ODQ KDG LW UHPDLQHG LQ IRUFH

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:H UHTXLUH HYLGHQFVDRMLVQDFWDBLQW8V DV IROOR

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,I <RX EHFRPH 'LVDEOHG ZKURORI IRQ VLEVD E/HQVW WRX8/W F:KHQ: MXFK 3URR
:H ZLOO UHYLHZ WDIS SFUDYLP WKIH: FODWPKH: H RZQV QOSD% HQHILW XS WR WK
3HULRG VKRZQ LQ WK% (61&),(78/(V2)EMHFW WR (7)+7 3\$7<0%176 (1' VHFWRQ

7R YHULI\ WKDW <RX 'ERQVQOQX HZWRKDXWHLQ WXLU UQSWLBRQ DSSURYDO :H
UHTXHVW WKDW <RX DAM QG X V BQWRQ XH W X F E H 3 ULR/DIE/DHGLQFOXGH SK\VL
H[DPV E\ LQGHSHQGHQW PHGLFDO H[DPV LQ WLV R Q DOKRPSIDIEQWHU YDPIZVDR

:KLOH <RX DUH 'LVDEOHG HQWKW GRQVHUVHGL EDWVKZMOFO QRW EH DIIHFV

x <RXU LQVXUDQFH HGGV RU

x WKH *URXS 3ROLF\ K D QPHV G H GS WDRQFRR XEH G B DWWV IRU

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,I :H DSSURYH <RXU ZOOPEEHLQHMLRQDFDWHHRQWKKHGD\ <RX FRPSOHWH
(OLPLQDWLRQ 3HULRGKH: HLDVVOORQRKOW% B QVHILUWWRONGEDW HQEWQ HDFFU
:H ZLOO PDNH VXEVTXPHQW QDVPKIUWVDIWXI WVRDQ QUVDEOHG 3D\PHQW
EDVHG RQ WKH QXPEHU 'RV DEDMG <RX WLUQ B DZFKO QREHWXUR UDWHG IRU D
RI 'LVDELOLW\

:H ZLOO SD\ ORQWKORX% HQHRLXW/LWR HH DZLROQ SDR WIKOX GSYL G E HQHILWV
GHVFULEHG LQ WKH *(11(5\$VX3529F6V2RQ HLQWLW QORIBH'LVHDEHLW 3D\PHQW
:LOO 3D\

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,I <RX UHWXUQ WR \$EODYFRQVLEGH:UH <RXUW G KDRYH <RXFR 'LVDELOLW\

7KH SURYLVLV RQ E VHFVWRQ ZLOO QRWF B SDOX HIQ GRXGU DLOQ X B D DUH HOLJ
XQGHU DQRWKHU JURXS ORQJ WHUP GLVDELOLW\ SODQ

,I <RX 5HWXUQ WR \$FWLYHFRPSOHWH%LQR <RXUH(LRPLQDWLRQ

,I <RX UHWXUQ WR \$FWLYH :RUN EHIRG HULRPS ORUWDQSHURRIG (OLPLQDWLRQ
WKHQ EHFRPH 'LVDEOHG HDVDPH GRXUW B D VDFGLG H F Q W D V L Q M X U \ :H ZLO
WR FRPSOHWH D QHZL(RQPLQDWLRQ QF B XVRV DWIGR/VW KGD FRPSOHWLRQ RI <R
3HULRG

,I <RX UHWXUQ WR \$SWUYRGFRUNPRUH DQGD QKHG DFRPH 'LVDEOHG DJDI
KDYH WR FRPSOHWH D QHZ (OLPLQDWLRQ 3HULRG

)RU SXUSRVHV RI WKLVSURYLVLV QVKH WKRUVH \$FDVYHR:XR DFRXQDQLQZFR

,I <RX 5HWXUQ WR \$FWLYHFRPSOHWH%LQJ <RXUH(LRPLQDWLRQ

,I <RX UHWXUQ WR \$FRPSOHWH%LQJ <RXUH(LRPLQDWLRQ 3HULRG RI GDIV R
WKHQ EHFRPH 'LVDEOHG HDVDPH GRXUW B D VDFGLG H F Q W D V L Q M X U \ :H ZLO
WR FRPSOHWH D QHZL(RQPLQDWLRQ WKRQSHURRIG <RXUH(LRPLQDWLRQ DFRQVLEGHU V
'LVDELOLW\ WR EHLJSDOWLRDEALOHVWLDQGPZL G OHXGLVDELOLW\ (DUQLQJV
VDPH WHUPV SURYLWLRQW DQGDWRZHUHLQV DQG'URDEWQHWRU

,I <RX UHWXUQ WR \$SWUYRGFRUNPRUH DQGDQWKHGDVFRPH 'LVDEOHG DJDI
KDYH WR FRPSOHWH D QHZ (OLPLQDWLRQ 3HULRG

)RU SXUSRVHV RI WKLW SURVEWLYH :RORLQWKHGRQVLDQXRXV GDIV ZKL
UHWXUQ WR ZRUN IRU ZKLFK <RX DUH QRW 'LVDEOHG

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R I W K H 0 R Q W K O \ % H Q H I L W E \ D Q \ 2 W K H

: R U N , Q F H Q W L Y H

: K L O H < R X D U H ' L V D E O H G D Q G U
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x U H G X F H G E \ 2 W K H U L Q Q E R P Q W K H G H 6 \$ % , / , 6 8 5 \$ 1 & 2 0 (, 1 & 2 0 (: + , & + : , / / 5 (' 8 & (< 2 8 5 6 \$ % , / , 7 < % (1 () , 7 V H F W L R Q

< R X U 0 R Q W K O \ % H Q H I L W E \ D Q \ 2 W K H
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U H F H L Y H I U R P 2 W K H , Q F H Q W L Y H , Q F H Q W L Y H
' L V D E L O L W \

, Q D G G L W L R Q W K H 0 L Q L P X P 0 R Q W K O \ % H Q H I L W Z L O O Q R W D S S O \

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D P R X Q W < R X H D U Q I U R P Z R U N L Q J Z K L O H ' L V D E O H G

) D P L O \ & D U H , Q F H Q W L Y H

, I < R X Z R U N R U S D H W L F L S D W L R Q 3 U R J U D P V Z H E L O O H E & R I E X Z L V O H < R X I R U
I R U P R Q W K O \ H [S H Q V H V < R X L Q F X U U I R Y L B B F K I D P L O \ P H P E H U W R S

x F D U H I R U < R X U R U < R X U 6 S R X V H \ V U F K I K O G O I R J D Z I O R F D & R S W
6 S R X V H D U H O H J D O J X D U G L D Q D Q G Z K R L V

- x O L Y L Q J Z L W K < R X D V S D U W R I < R X U K R X V H K R O G
- x G H S H Q G H Q W R Q < R X I R U V X S S R U W D Q G
- x X Q G H U D J H

7 K H F K L O G F D U H P X E X W D E H L S H U Q W H G H F K L O G K F D O B \ S Q R W L E H D P H P E H U R
L P P H G L D W H I D P L O \

x F D U H I R U < R X U I D P L O \ P H P E H U Z K R L V

- x O L Y L Q J Z L W K < R X D V S D U W R I < R X U K R X V H K R O G
- x F K L H I O \ G H S H Q G H Q W R Q < R X I R U V X S S R U W D Q G
- x L Q F D S D E O H R I L Q G H S H Q G H Q W O L Y L Q W D O I R J D B & O F H V D O R I K O H E Q G X H E
D S S O L F D E O H O D Z

& D U H W R < R X U I D P L O \ P H P E H U P D \ Q R W R E X U S L P P Y H G L H G W B \ I D P L O R E H U R I <

: H Z L O O P D N H U H L P E X Q W H P W B W R S X V P Q D W P R O W L K O \ V Z H E L O O H E \ % H Q H I L W
S D \ P H Q W X Q W L O < R X K B Q M K O F H I Y H G L W P B I D W P M Q Z W O O 3 D R W E H P D G H E H \
O D [L P X P % H Q H I L W 3 H U L V R G H L P E X I L O V O H < R X H R U R D Q Z K I L S K < R X D U H H O L J L E
I U R P D Q \ R W K H U V R X U V F H Q G < B & R P X W K D J M G R X R K D Y H I S H Q F V X J V

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0RYLQJ ([SHQVH ,QFHQWLYH

,I <RX SDUWLFLSDWLRQ 3URSHU DPEZLOLWDE WRXG DUHPD\ UHLPEXUVH <RX IR
<RX LQFXU LQ RUGHU WR PRYH WR D QHZWURIVL&FIQ 5HH KUHFLRPLWIDG IIFGD3
H[SHQVHV PXVW EH DSSURYHG E\ 8V LQ DGYDQFH

<RX PXVW VHQG 3URRILW KDWUHSXVKFK Y[LSHQVHV IRU PR

:H ZLOO QRW UHLPEXU H[SHQVHV KIRLZHWXFIQ FXU W/HUYLFHV SURYLGHG E\ D
LPPHGLDWH IDPLO\ RLW VLPXV RQH QK<RXU UHVLGHQFH

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:H ZLOO UHGXFH <ERXQH'ILWDELQVKH DFBX, QWRPIHDWODDZAKD LDFWRD<RX IR
VDPH GLVDELOLW\ HRFUOZKIPKQ J EXI QHFHW W LXQ SDW HWK L W K Q X G, Q V R P K H I R O

DQ\ GLVDELOLW\ ERXQH 6ISVX V R U R U R P K L O G U H Q X Q G H

- x)HGHUDO 6RFLDO 6HFXULW\ \$FW
- x &DQDGLDQ 3HQVLRQ 3ODQ
- x 4XHEHF 3HQVLRQ 3ODQ
- x 5DLOURDG 5HWLUHPPHQW \$FW
- x DQ\ VLPLODU SODQ RU DFW

WHPSRUDU\ GLWDXEQGHW\ DE ZRUHNLHW\ VDFZR PSHQVDWLRQ

DPRXQWV XQGHU DQR QDOKGULVDFVXS DDDQ V R Q Q G K P W H E R U
:RUNHU V \$FW ' R B W L W Q P I R I ODLQWHQD Q R U H V L E P L O V U D Q G W & X L

DQ\ GLVDELOLW\ EHQHILWV XQGHU

- x WKH Q QF
- x DQ\ VLHWH FRYU
- x

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VWDWH RU RMPKSHUR SXHE QWFR UUGHPVHDE LSQJRWU S O D Q Q F W X G L Q J & D O 6 7 5 6 & D
) (56 5HWLUHPPHQ:W 6VSWFW <RX WR DSSO\ IRU VXFKEHQHILWV

:LWK UHVSHFW WR EHQHILWV XQGHU WKMR) H S B O D O H D R F V D O R 6 S X U V X W
EHQHILWV XQWYHOD<SSU B M B O IURP WKMU)HVGHSJGDLQR F W D O D W H R Q RU D
RI EHQHILWV IURP B O D Z M L Q L M W U D H K Z H Y O P R X I Q Q X R H <R XU 'LVDELQW
DPRXQW RI)HGHUDO 6RFLDO 6HFXULW\ <FRQH 6LSR X V H R U W F I K L D W G H U W O D
WR UHFHLYH EHFDDXVHORW <RXIU:HLKDYH RDR G H D L W Q D E H O L H I W K D W <RX
VXFKEHQHILWV B I Q G R V Q D H E O H I E V D L V K I H R W P R X V Q L P D R W L Q X F W E H Q H I L W V S
:H ZLOO VWDUW M R I G B V W K L L W Z E W O L O W F I R Q E F L L V G S O W P Z R X I Z H V U K H H G O L J L
UHFHLYH VXFKEHQHILWV LI

x <RX KDYH QRW DSSO\H G W R U R V X F <R X S K D Y H X H D L X O F K G E M R H I L W V Z L W K
GLOLJHQFH

x <RXU FODLP IRU)HGHUDO 6RFLDO 6RIG X<RLXWG IE HQRHWLQWR/LLM\ DSS/S B R Y
DSSURYDO RU

x <RX KDYH QRW UHFHLYHG D QRWLFH D R W L Q H Q W B D W R I D O X F O H E Y H O M L R W
H[KDXVWHG DQG <RX 8V L B I Q R W K Q B S V S U R Y D O

<RX P X V W D O V R

x VLJQ D UHLPEXUVVH W H L Q W Z B U L E K H F R K Q D J U R U H D O R U P S I D S O V P H Q W V :H F
PDNH WR <RX XQGHU WKLW LQVXUDQFH DQG

x VLJQ D UHOHDVH WKDW DXWKRULJHVL QIKHW)HGMURD W R F S L D R O Y 6 I G F X U
GLUHFWO\ WR 8V FRGHU D O L Q R F L B O U 6 H F O L U L W L C E H Q H I L W V

,I <RXU DSSO\V D F K R E G O F S U W Y H I G V D H F Z L Q B X U H G X D E L O L W \ E H Q H I L W E \
DFWXDOO\ SDLG WR <R O 6 R R F R D O K G H) F R Q H L W Q \$ G P L Q L V W U

:LWK UHVSHFW WR *RYHUQPHQW &RPSXOVRURU% B I Q E 6 L W 6 3 Q D O O 8 (B B B U
) (56 %HQHILW 3ODQV W B D S S O U D P M D Q V W E R H Q K I U L W X W W K E R X J K O W K H L Q L
OHYHO SURYLGHG H I B U I X W G S H O D Q X F R U E S U W J U H D P G / 8 < R X U R R I W K D W <RX K
IRU EHQHILWV XQGHU V X F R V S O D Q Q / D R U K S E K Q V X I L Q V Z X W K U H D V R Q D E O H

<RX P X V W D O V R

x VLJQ D UHLPEXUVVH W H L Q W Z B U L E K H F R K Q D J U R U H D O R U P S I D S O V P H Q W V :H F
PDNH WR <RX XQGHU WKLW LQVXUDQFH DQG

x VLJQ D UHOHDVH WKDW DXWKRULJHWR X S F K R E H G H I L W B S O D Q W L R Q S G L
FRQFHUQLQJ <RXUL E H W H I X O W G H W O L X E R S O D Q V R U S U R J U D

,I <RX GR QRW V D W L T X L U W H F H Q W R Y H D Q G H D V R Q D H E O H L R H D Q V R I H V W L P D V
RI VXFKEHQHILWV S B I D E O O W H R G X R X I <FRQHILWDELOLW\ DPRXQW RI VX
FRPSXOVRU\ E R Q H S U W J S O P B B O H 5 6 & D O Q B 6 R U) (56 EHQHILW WKDW :H H
<RX DUH HOLJLEOH Z L D O H F W M D L W W W I R W G R W K H I L U V W P H Q W D X Q G L H W \ W K Q V H
FHUWLILFDWH FRH Q D L G H Q < R Z Z W K H W H O V J L F E K O H R W R U O P H Q L W F R P S X O V R U
RU SURJUDP EHQHILW LQFOXGLQRU P@P`ðop`Q P@ 3H F_TIO r`U LW

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' ,6\$%,/,7< %(1()),7

LI <RX GR UHFHLYE DDS SWRY DO RU 4RX LEH QDLPWRU <RX PXVW QRWLI\ 8
:H ZLOO DGMXVW WKH DPRXQLWREH QMULR/PSW/ROX BMSD\ 8V IRU DQ\ RY

6,1*/(680 3\$<0(17

,I <RX UHFHLYH 2WKHU ,QFRPH LQ WKH 4RMP R V W VLQVIOHQ V X FG B DM PDH Q/W
VXFK SD\PHQW JLRHI :ULWLVHIDF3URU\ WR 8V RI

- x WKH DPRXQW RI WKH VLQJOH VXP SD\PHQW
- x WKH DPRXQW WR EH DWWULEXWHG WR LQFRPH UHSODFHPH
- x WKH WLPH SHULRG IRU ZKLFK WKH SD\PHQW DSSOLHV

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' ,6\$%,/,7< %(1()),7

:H ZLOO QRW UHGXFH <RXU 'LVDELO WKLW' OEQPHXEW%WQH HXWVWRZQ LQ WKH
%(1()),76 RU E\ DQ\ 2WKKHJW, QFRQRIW VKRLZFK L'QO, QFRHGXFK <RXU 'LVDELO

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<RXU 'LVDELOLW\ EHQHILWQHSDRPHQW RI

x WKH HQG RI WKH 0D[LPXP %HQHILW 3HULRG

x WKH GDWH EHQHILWGLVLIQQG KDV WSHWFLZQ 'H\$%LWQHG /,0
%(1(),76

x WKH GDWH <RX DUH QR ORQJHU 'LVDEOHG

x WKH GDWH <RX GLH H[FHSW IRU EHQHILW'V, 5,216/X2GHU VHF
7(50 %(1(),7 6,1*/(680 31\$7<0(7+((9(17 2) <285 '(\$7+

x WKH GDWH <RX FHSWUWUFLSDWHL MORDURHEDPLWKDWWHRUHT

x WKH GDWH <RX IDLFDWR[DDYUHTXPHGLVHGU EEHG DQ WKH 3K\

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3UH H[LVWLQJ &PHGLWLRQ

x UHFHLYHG PHGLFDORUWHDWPHQW IRU D GLDJQRVHG F

x WRRN SUHVFULEHG PHGLFDWLRQ IRU D GLDJQRVHG FRQGL

LQ WKH PRQWKV LPHG WKMHONHSHULRYJHGXQGHU IRUWFLYHFHUWLILFDWH D
FDXVHG RU VXEVDQWLDOO\ FRQWULGXWKHGIRUVAUWIRKFRQGLWLRQHG
FRYHUDJH XQGHU WKLV FHUWLILFDWH

<RX DUH QRW FRYHULG WIFDVMQDREVQVDEEXVHG WR E\ D 3UH H[LVWLQJ
PHGLFDO RU VXUJLFDO WUHDWPHQW RI D 3UH H[LVWLQJ &RQGLWLRQ

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:H ZLOO QRW SD\ IRFD~~Q~~NGLR~~R~~DEF~~L~~QWULEXWHG WR E\

ZDU ZKHWKHU GH~~F~~ODUHG RU ~~D~~QW~~R~~LZO UUHL~~D~~W~~X~~OUR~~G~~ RU WHUURULV

<RXU DFWLYH SDUWLFLSDWLRQ LQ D ULRW

LQWHQWLRQDOO\ VHOI LQIOLFWHG LQMXU\

DWWHPSWHG VXLFLGH RU

FRPPLVLRQ RI RU DWWHPSW WR FRPPLW D IHORQ\

),/,1* \$ &/\$,0

7KH (PSOR\HU VKRXOG KDYH D VXSSOPRIRBØDIURPRWRM (P5VBLHQUDDQGDII
FDUHIXOO\ 5HWXUQ WKH FRPSOHWHB RFIOMR PWIRHU R PZLOWRK HWK H7KIHT(PLSOF
<RXU LQVXUDQFH XQFODILFWKQIG* VRIXSG DLRIHIFURJWQIG HBG FFOI WR 8V

:KHQ ZH UHFHLYH WIKQGFØDRRIIRHJZLOOQJUBQIGHZLW:KHLDFSDHHRZLHO O SD\ EHC
VXEMHFW WR WKH WNUPIVWCKQIG \$H B WLUWLRB V R O L F G WKH

&/\$,06)25 ',6\$%,/,17685\$1&(%(1()),76

:KHQ D FODLPDQW QLFØDLPQIRQL'WVDELVXUWDEFOFIRLHV VQG HVFULEHG LQ
FHUWLILFDFWKHWKH QRWLKHH URHFXOLDLPGD3UR MW WKRXOZ IEWKLLQO GD\ V D
HQG RI WKH (OLPLQDWLRQ 3HULRG

1RWLFH RI FODLP DQGLQURRI,QRBPHV,OWRUDIKFHYHQ WR 8V E\ IROORZ
VHW IRUWK EHORZ

6WHS
\$ FODLPDQW PD\ JEYHFBVOQRWIBFHDWP EHKUH WKRCZO ILQH MW QKX &HUWLILF
3DJH ZLWKLQ GD\ V RI WKH GDWH RI D ORVV

6WHS
:H ZLOO VHQQ D FODLP IRUP WR WKH FSDHLW BQLW DQIGHFSDDRQKWRZ
WKH FODLP IRUP ZILWKLQJ 83DQRWLFH RI FODLP

6WHS
:KHQ WKH FODLPDQGLQURRI,QRBPHV,OWRUDIKFHYHQ WR 8V E\ IROORZ
VHW IRUWK EHORZ

),/,1* \$ &/\$,0

x :ULWWHQ DXWKRURLEFDWDLRQDIOG 8 MOWSDVA PHHGW FDDG HLPQ DQFLDO LQ
DQ\ RWKHU LWHPV :H BBTXIHUHV RCRD 6 6 F XERIQW\ <RLX UWRL GDHWHUPLQH
RI RU HOLJLELOLW\ IRU 2WKHU ,QFRPH

x DQ\ DQG DOO PHGLFDQFLXGRQFEXMRQRW OLPLWHG WR

x [UD\ ILOPV DQG

x SKRWRFRSLHV RI PHGLFDO UHFRUGV LQFOXGLQJ

x KLVWRULHV

x SK\VLFDQ PHQRWDORUHQEDDQWLRQV DQG

x WUHDWPHQW QRWHV DQG

x WKH QDPHV DQG DGGUHVHVHV RI DOO

cÀ P@HG €0 `llwF FV —D°À h S ð40pPLV 0 E °ÀV ñy`PL x

x SK\VLFLDQV DQG PHRQFDQ SKRFRWLYH SUGRDLJQRGL<R XWZLHW WPHQW R
FRQVXOWDWLRQ

x KRVSLWDOV RU RLVKLVVLPVIZKLEFQ KDEYLHW&UGLYLJQRGV k R XWUHDWPHQW
FRQVXOWDWLRQ DQG

x SKDUPDFLHV ZKLFKfKDOH&CLYWFEDG <X Z LX 'œLD ð&@Qø OD"WQ—XQEÀQG

*(1(5\$/ 3529,6,216 &217,18('

3K\VLFDQ ([DPV

,I D FODLP LV VX EPLQVWHHGHORHUI LLQW XK M KDRY ID WNK W KUL J QV XUHG WR EH H[
3K\VLFLDQ V RI 2XW HFC RLVF H VD V HD VR Q DRE SU R QH FVW W KUL L DOD S B\ WKH FRV
VXFK H[DP

\$XWRSV\

:H KDYH WKH ULJKWRV B EPOHN H HDT XHNDW KHLU B GS HDX PMSW H G E\ ODZ \$Q\ V
ZLOO VHW IRUWK WKH H HTHD H VQ V Q:JH VDK H DXWRSV\

2YHUSD\PHQWV

5HFRYHU\ RI 2YHUSD\PHQWV

:H KDYH WKH ULJKW DVP R XQV F RYKHDWD QH GHOV R V PUS B\ W R Q E W H

\$Q RYHUSD\PHQW RFFXUV LI :H GHWHUPLQH WKDW

x WKH WRWDO DPRXQW USDBLE\ L8W FRQDORV K DVK M KEHI QFR WW V G
<RX XQGHU WKLW FHUWLILFDWH RU

x SD\PHQW :H PDGH VKG XPDG K DEX HD B IR M KHU JURXS SODQ

,I VXFK RYHUSD\PHQW H R E X P E O L F D W K B Q V W R 2 X H L P L E J K W M E O Q G W R R Q V L Q
UHJDUG DUH GHVFULEHG LQ WKH UHLP E XUHT H P L U Q H G D W R U N H P Q I Z W H Q K D R X <
IRU EHQHILWV XQGHU WKLW FHUWLILFDWH 7KLV DJUHHPHQW

x FRQILUPV WKDW <RX ZRQ O D O L R E X U S B\ B H Q W V D Q G

x DXWKRULJHV 8V WRUR B W D R Q D Q O D Q I 2 Q J K M U R , Q F R U P H V R I

+RZ :H 5HFRYHU 2YHUSD\PHQWV

:H PD\ UHFRYHU WKH RYHUSD\PHQW IURP <RX E\

x VWRSSLQJ RU UHGXFLQJ DQ\ IXWXUWK H V O L E Q L O P L X P\ % H Q H I L W V
SD\DEOH WR <RX RU D Q G H R U V W K H S I D X B E R L O W W L W F F W W R Q L F D W

x GHPDQGLQJ DQ L P P H I G W B W H R Y H H U X O G P H Q W I U R P <RX D Q G

x WDNLQJ OHJDO DFWLRQ

,I WKH RYHUSD\PHQW UUKIDYKQW V P D G R P D X S D R E V W W R X O B K D Y H E H H Q P D G
DQRWKHU JURP S\ S O H R Y : H U U S D R F R O M I U R P R U Q R I R W K H I R O O R Z L Q J

x DQ\ RWKHU LQVXUDQFH FRPSDQ\

x

x DQ\ RWKHU RUJDQLJDWLRQ RU

x

x DQ\ SHUVRQ WR RU IRU ZKRP SD\PHQW ZDV PDGH

x

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63(&,\$/ 6(59,&(6

6RFLDO 6HFXULW\ \$VVLVWDQFH 3URJUDP

+RZ 0HW/LIH \$VVLVW6RFR0LGHFKHLW\ \$SSURYDO 3URFHVV

\$V VRRQ DV \RX DSS0EHICRHI LLMWDELIHOWVWLVHWEIQLLQXZLVWK WKH 6RFLDO 6H
DSSURYDO SURFHVV

\$VVLVWDQFH 7KURXJKRXW WKH \$SSOLFDWLRQ 3URFHVV

0HW/LIH KDV D GHGLFIDLVDHOG6WFXDPLR\ 6SHH6ISDHFILVQVWVW PDQ\ RI ZKR
ZRUNHG IRU WKH 6RFLDLOV W\HFDXVLLRQ \$ZUW KLOQV R XQR & ODIHG 'HSDUWPHQ
SURYLGH H[SHUW BQWLVRM DQF W XSS RUFVR PZSKLQWLVQJ WDKH 6RFLDO 6HFX
DQG KHOS JXLGHKIR XSKULFXDKLWQ SURFHVV

*XLGDQFH 7KURXJKVSSSHB0FLDQF6HFXLVWVW 6SHFLDO

6RFLDO 6HFXULW\LVW PDLCEHVLCEHVDHDDCH BHWLQGSXURYHG IROORZL
,I \RXU EHQHILWV DUGLSDWHSB GWRXP BW@B6H5QDCHLVWV70E, XLGH H[SH
Àp€0€°0€T İ0™Q@ADUOFBGPASC06

/DERU 0DUNHW 6XUYH\V

6WXGLHV WR ILQG WREXV/DFDQQRPLXWLDLWZRXUGDELOLWLHV DQG
\$OVR LGRQWHDSDWQHQLWLDQ IRU D VSHFLILF RFFXSDWLRQ

5HWUDLQLQJ 3URJUDPV

3URJUDPV WR IDFLOLWDWSHUHQVXUWRXWREXWREDLREHZ

-RE 0RGLILFDWLRQV \$FFRPPRGDWLRQV

\$QDO\HV RI MRE GHPDQGV DQG IXQFWLRQV RQWHUPDGHVHWDW P

2XU 3ULYDF\ 1RWLFH

:H NQRZ WKDW \RX EXDQXUVSWRGKFW EWFXYVH7KRX QRWV FZHHSBWHQW KR XU
DQG WUHDW \RXU SWLURQRQDVO DSSBWFIR UPRH WFXUVWQVPHDQV 3HUVVRQDO LQIRU
PHDQV DQ\WKIZQD EZK WQRX SHUVVRQDOO\

3ODQ 6SRQVRUV DQG *URXS ,QVXUDQ

7KLV Sulydf\ QRWLGFXHDOW ZKUR DSSBQ XUR SURRIG XREWVD IDQ GD QHWPY\$OR VH XIQEGHQHIL
JURXS LQVXUDQFHURDF DQQ,QLWKIEV QW W WFRH W*KRX H LHQGLYLGXDOV

3URWHFVRXQ ,QIRUPDWLRQ

:H WDNH LPSRUWDQFW V\XIS VS MURV SQRV HQJHRD\W DLWL DQ HF RQH DQHRXLL DHO SOR\H
FDUH LQ KDQGOLEFHLW WR Q\KRLWH D\KJRRQPHVGLHW UWR RSEWUY2KH B W\VLGHUUV P
SURWHFW LW DQG WK\RXU VE XQLQHW R R MHDGVH V:MHSDVW RV ISUR WUHFV XQDX WWR U
:H FRPSO\ ZLWK DOO ODZV WKDW DSSO\ WR XV

&ROOHFWRXQ ,QIRUPDWLRQ

:H W\SLFDOO\ FROODHFWUVRXU QDPRHDQV LQVWRHBDWHORHQY DQHPVD\LDQRURPDRVLRQ
EXVLQHVV \RX KDYHIZOWKXHW RRUJ RMDKXUDF RPSDDQLHDUL QDQX GRPHL IHQ VFRUHU
LQFOXGH D EDQN DSOBJDDQSDO D QFXURDYLHW E,U,QNW K HG HWV XUDY HZ B I PLO LDOV H V
EXVLQHVVHV

+RZ :H *HW <RXU ,QIRUPDWI

:H JHW \RXU SHUVVRQDFOR V\QIRUPDVP L\RXV\H RYDW DQGR VRX XEJHVRW B KHOSUHQV
DQG FRPSOHWHFHAKFDH LQRFQXRGHJ EHSR QWILQV DUPSOR\HQ FL DROW KQVWLQXWLR
UHODWLYHV DQG RUFKHUFD\ ZKUH V\RXU W\HR Z KDKW WKHWKQ RZ\ ZLWKGRQJW FRQV
DFFXUDF\ RI LQIRUPDYLHQRV RXLWMLGMR PIDNRK DZDQFAK DQJ J\VL RQR ZHQ URHFHD YH IU
DERXW \RX \RXDIPWVWKRRQWRXUFHV

8VLQ<RXU ,QIRUPDWLRQ

:H FROOHFW \RXU SWURQ QDRO KHOSUXND SOELJGHDI IRRX RUY ISFHRG XFMV P DRUBD V R
YHULI\ LGHQWLWLHV WR KHOS GHWHU FULXGV P\RGZVZHDY QGHRULQDWRBQR WKS
SURGXFWV DQG VHYLZBQWRXURD XH V, WQDZKRWGEBBQ DSSBQXWR VWKQV HUY
H[DPSOH ZH PD\ DOVR XVH \RXU LQIRUPDWLRQ WR

- x DGPLQLVWHU \RXU SURGXFWV DQG VHUYLFHV
- x SURFHVV FODLPV DQG RWKHU WUDQVDFWLRQV
- x SHUIRUP EXVLQHVV UHVHDFK
- x FRQILUP RU FRUHFV \RXU LQIRUPDWLRQ
- x PDUNHW QHZ SURGXFWV WR \RX
- x KHOS XV UXQ RXU EXVLQHVV
- x FRPSO\ ZLWK DSSOLFDEOH ODZV

6KDULQRXU ,QIRUPDWLRQ

:H PD\ VKDUH \RXU SPDWRQDQZLWKRXVSHBRUWVRQV HROWUERTX IHJ BBSOHODZH PD
\RXU LQIRUPDWLRQ KZLWFKG EXR LQDHWU\HRXW V\HU P DFDVOVR R KDUDHILV LZLWHG RU
EXVLQHVV SDUWQHUV MHW RQJ KD JURHQVW\W\XDWLQR Q\KRZ\H VKDUH \RXU LQIRUP
SURGXFWV DQG VHWKHFHW RSHURQXRY IDQGV ZHHUHQGRUW\H R HIRSRQWRDULQJ Y
LQIRUPDWLRQ ZLWKMDRQ QWIRDULW\W\HQV SZQWPDHUN HRUL QWY B U S R VZLVO CK RZU V W
DQG JLYH \RX DQ RSSRUWXQLW\ WR RSW RXW

2WKHU UHVRQV ZRXPDLQRDUPDWLRQ LQFOXGH

- x GRLQJ ZKDW DFRKDWQV DZUHQRVWUQPLHQW XHVQR\GRHTIRU H[DPSOH
- x

x JLYLQJ \RXU LQIRUPDWLRQ WR \RXU KHDOWK FDUH SURYLGHU
x KDYLQJ D SHHU UWLQZHR\DJXDWDH \RXUXLQDRHFKDWDLQK IERYHUDJH ZL
x WKRVH OLVWHGRXQ RQUR\URQ' VHFWRQ DERYH

+ ,3\$\$

:H ZLOO QRW \HDDWK\BQRKPDWLRQ ZLWKHQQRVQKHWFRXPSDFULWLKHLU F
PDUNHWLQJ SXUSRV\QWXUR\EDFHL\BQWKDQGD\$ELRX\ \$FW³ ,3\$\$' SURW