

Notice is hereby given that proposals will be accepted by Hartnell Community College District for Robotic Welders and Related Equipment Alisal Campus

Submit proposal electronically to:  
Clint Cowden, Dean of Career Technical Training and Workforce Development  
Email: [ccowden@hartnell.edu](mailto:ccowden@hartnell.edu)  
Telephone: (831) 756960  
1752 E Alisal Street  
Salinas, CA 93905

Hartnell Community College District reserves the right to reject late proposals, any and all proposals, or waive any irregularities or informalities during the Request for Proposal process. No proposal may be withdrawn for a period of thirty (30) days ~~after~~ <sup>before</sup> conference (for

Q&A) and zoom availability as well (optional)	Wednesday, March 22, 202
Deadline for Submitting Response to RFP	Wednesday, March 29, 20
Committee Interviews	Wednesday, April 5, 202
Anticipated Award (letter to the selected candidate)	Friday, May 5, 202

## II. INTRODUCTION

Hartnell Community College District invites your proposal for Robotic Welders and Related Equipment – Alisal Campus Proposal must be submitted in accordance with specifications and conditions contained herein. The District reserves the right to reject a late proposal or waive any irregularities or informalities during the Request for Proposal process. The proposal may be withdrawn for a period of thirty (30) days after the closing date for submission.

### III. BACKGROUND

The Hartnell CCD serves over 17,000 students annually through its main campus in Salinas, the Alisal Campus in East Salinas, the King City Education Center, and various outreach learning centers throughout the Salinas Valley. Hartnell College, a Hispanic Serving Institution, provides associate degree and certificate programs, workforce training, courses in basic skills, and prepares students for transfer to four-year colleges and universities. Hartnell College is recognized for its innovative public and private partnerships that support world-class education for STEM, career technical education, fine and performing arts, humanities/social sciences, nursing/healthcare, and athletics. We are proud to be the winners of the 2015 Innovation Award for CSIS Computer Science bachelor's degree in three years.

In 2021, Hartnell College initiated a request for proposals for Industry 4.0 and advanced manufacturing training equipment to develop a modern mechatronics and advanced manufacturing pathway consistent with the needs of our local industry

Hartnell College has funds to expand our training capabilities in agricultural mechatronics and advanced manufacturing courses.

The District's Vision and Mission Statements are as follows:

#### Vision

#### IV. DESCRIPTION

Hartnell Community College District (District), commonly called Hartnell College, is issuing this (RFP) Request for Proposal to mechatronics training equipment companies that provided written quotes for pricing on Robotic Welders and Related Equipment at Alisal Campus to Hartnell College's Alisal Campus and its Center for Advanced Technology to provide training equipment for the Career and Technical Education and Workforce development programs. Specifically, it will provide training equipment for mechatronics advanced manufacturing and industry 4.0 for a new certificate of achievement and associates degree and enhancement of technical training programs for Hartnell students. Robotic welding training equipment will increase the efficiency of workforce by providing more relevant training for today's manufacturing

#### V. REQUIREMENTS AND EXPECTATIONS

This project will require the training equipment to have the following minimum equipment list

- x Two collaborative robotic welding systems with the following minimum requirements:
  - o 48" x 48" StrongHand Tools compatible fixture table
  - o Miller Auto-Continuum 350 welding power supply
  - o 100% duty cycle at 350 or greater amperage MIG gun
- x Necessary StrongHand Tools tooling/ fixtures
- x Related relevant accessories
- x Warranty and service
- x Software updates
- x Instructor support/ training

#### VI. SUBMISSION OF PROPOSAL

The District invites your response to this RFP to provide the desired equipment as listed above. The proposal should include the following and any other documents in support of the proposals:

- x Vendor's complete name, business address, telephone number, em

- x A description of the Operator, including, but not limited to, names of principals, number of employees, firm's longevity, client base, areas of specialization; and, any other pertinent information to assist evaluators to understand the overall capability, stability, resources, of the organization.
- x Formal, written quote for Robotic Welders and Related Equipment ~~at the~~ Alisal Campus including shipment, installation, and any relevant state/federal taxes, as well as warranty, operations training and any other relevant information.
- x Three references for which Vendor has provided same or similar services within the past five years. Include the organization name, address and the contact person's name and telephone number. Describe the scope of the project.
- x A narrative statement that illustrates the Vendor's understanding of all aspects of this project and an indication of any strengths or unique expertise the firm would bring to the project and potential benefits to the District.
- x All costs of proposal preparation shall be paid for by the applicant. Hartnell College shall not, in any event, be liable or responsible for any ~~pre~~ contractual expenses incurred by the Operator in the preparation and/or submission of the proposal. The Operator shall not include any such expenses as part of the budget in the proposal.

## VII. SELECTION PROCESS

The RFP Selection Committee will make its recommendation to Superintendent/President of Hartnell Community College District. Staff will notify the successful Operator of the intention to enter into a successful agreement.

## VIII. REJECTION AND WAIVERS OF PROPOSALS

This Request for Proposal does not commit the District to award a contract or to pay any costs incurred in the preparation of a proposal in response to this Request.

The District reserves the right to accept or reject any or all proposals received; to negotiate with qualified proposer(s) or cancel the Request; and, to waive any minor irregularities and informalities in the proposal or proposal process. The District reserves the right to accept or reject any or all proposals received; to negotiate with qualified proposer(s) or cancel the Request; and, to waive any minor irregularities and informalities in the proposal or proposal process.

## IX. NONDISCRIMINATORY EMPLOYMENT PRACTICES

It is the policy of the Hartnell Community College District that no person shall be discriminated against in any employment procedure on the basis of race, color, national origin, ancestry, religion, sex, sexual orientation, age, marital status, status as a Vietnam era veteran, or disability.

This policy is in compliance with the United States Civil Rights Act of 1964, as amended; Title IX of the Higher Education Amendments of 1972; the California Fair Employment and Housing Act of 1959, as amended; and the Age Discrimination in Employment Act of 1963, as amended. The District will make reasonable accommodations for the handicapped as required by Section 504 of the Rehabilitation Act of 1973 and by the Americans with Disabilities Act of 1990 (ADA).

It is the policy of the Hartnell Community College District to establish and maintain equal opportunity in employment for all persons and to prohibit discrimination based on race, sex, sexual orientation, color, religion, age, disability, marital status, status as a Vietnam era veteran, ancestry, or national origin in every aspect of personnel policy and practice in employment, development, advancement, and treatment of persons employed.

To violate this Agreement would constitute cause by which the ~~contract~~ could be immediately terminated by the District.

## X. INDEMNIFICATION

Vendor shall defend, indemnify, and hold harmless the District, its Board of Trustees, officers, employees, and agents from any and all claims, loss, damage, injury, and liability of every kind and nature including those from or on behalf of employees of the Vendor, arising directly or indirectly from



Clint Cowden, Dean of Career Technical Training and Workforce Development

Email: ccowden@hartnell.edu

The subject line must clearly state: "Proposal Attachment Robotic Welders and Related Equipment  
Alisal Campüs



ATTACHMENT A

NONCOLLUSION AFFIDAVIT



